

Hi Supply Partner

To ensure business and supply continuity under the GST Reforms 2.0 with the introduction of the Next-Gen GST reforms, please find below the working principle for stock in-warding and payables. Please ensure adherence and highlight if you see any possible risk in the proposed process

MRP and grammage revision

- a. All the MRP and grammage changes must be submitted on the [Partnersbiz](#) portal by 19th September through bulk upload format (changes live by 17th September). For details, please refer to the [attachment](#)
- b. We shall pass the GST benefit to the consumers as communicated by supply partners. However, in cases where MRP is reduced more than the adjusted MRP computed (See Illustration Below), we would debit delta support on the inventory held on 21st September to match the new MRP basis the revised GST price.

Illustration:

Old MRP	New MRP	Old GST	New GST	Ideal Adjusted MRP due to GST change	Ideal Adjusted MRP Computation	Delta MRP Support
100	89	18%	5%	89	$100 * (1+5\%) / (1+18\%)$	No
100	85					Yes

- c. For payments and PO release refer to the below scenarios, payment may be either adjusted through debit note or invoiced directly on the adjusted rates

MRP change for items with GST change	Grammage change	PO released post 21 st September	Payment post 21 st September
Submitted through bulk upload and invoiced on new MRP	N	In-line with new MRP in bulk upload	In line with Invoice Landing price
Submitted through bulk upload and invoiced on old MRP	N	In-line with new MRP in bulk upload	Based on LP with adjusted GST
Not submitted & invoiced on old MRP	N	Same as old MRP	Based on LP with adjusted GST
Not submitted & invoiced on new MRP	N	Same as old MRP	Based on LP with adjusted GST
N	Y	Same as old MRP	In line with Invoice Landing price

Separate communication will be shared for PTR SKUs

- d. We trust that you will fully comply with the Government of India's guidelines regarding the declaration of revised MRPs on unsold stock at your end, using the specified format and within the timelines permitted by the authorities.

PO release

- a. Any PO released post 19th September will be on new GST rates to ensure stock connectivity from 22nd September. All the POs released till 19th September can be supplied based on effective GST rates on the date of invoicing.

- b. The brand should also verify HSN codes for the products being supplied and ask for PO revision to avoid discrepancies in rates of tax.
- c. In-line with the above points, any POs which needs amendment as per new GST can be requested on gstchange@grofers.com.

Invoicing

- a. Invoice date on or before 21st September - Stocks invoiced and arriving at facilities post, will be in-warded, payment will be done as per invoice rate.
- b. Invoice date post 21st September - All invoices should be MRP compliant with new GST rates.
 - In case, invoicing is done on old GST rates, the supplier must share a revised invoice compliant with new GST rates within 24 hours
 - In cases of old MRP physical stocks being invoiced correctly at communicated MRP changes/ ideal adjusted MRP due to GST change, the same shall be in-warded.

Returns

Suppliers must accept returns for stocks invoiced before 21st September and delivered on or after 22nd September in case of product issues or PO mismatches at the time of delivery. Additionally, suppliers must also accept aligned returns for ageing or expiring inventory

GST Accumulation

- a. For purchases invoiced before 22nd September wherever GST rates are reduced, the resulting accumulation of input tax credit leads to blocked working capital. To address this, we require compensation/ credit support from suppliers based on the closing inventory value as of 21st September 2025.
- b. In case of products where there is (i) loss of ITC due to tax rate getting revised to 0%; or (ii) impact on margins due to tax rate getting revised upwards, we would need to be adequately compensated.

Brand Fund (Consumer Promotion Offers)

Brands/ Suppliers are recommended not to reduce the planned consumer promotion offers post GST transition so that consumers get the entire intended benefit of the GST reforms.